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advanced  
airport solutions

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# airsight Company Profile





# Company

**Consulting**  
**Training**  
**Software**

## Consulting

Innovative consulting services based on in-depth knowledge for various aviation aspects

## Training

Expert know-how on aviation-specific topics

## Software

Custom software solutions for the aviation industry

**airsight is an experienced and well-established company providing airports, air navigation service providers as well as civil aviation authorities and organisations with consulting and engineering services, software and training.**

The airsight portfolio includes topics such as aerodrome design and operations, airport capacity and simulation, flight procedure design and obstacles assessment, aircraft noise, safety regulations and oversight, safety assessment and safety management systems supported by airsight's A-SMS software.

airsight has an excellent track record, as the company conducted more than 400 consulting projects at 45 international airports since year 1999, including *Bahrain, Brussels, Doha, Dubai, Dublin, Luxembourg, Malta, Warsaw, Vienna, Vilnius, Zurich*, as well as most major German airports (e.g. *Berlin, Dusseldorf, Frankfurt Main and Munich Airports*).

In addition, airsight consultants have participated in projects or working groups of the European Aviation Safety Agency (EASA), the International Civil Aviation Organisation (ICAO), EUROCONTROL, as well as Airport Council International (ACI), and have therefore excellent contacts in the aviation industry.

airsight offers more than 50 trainings annually, providing up-to-date content on aviation topics. In total, more than 3500 experts from all over the world have attended our courses and expanded their knowledge about national and international aeronautical matters.

Last but not least, airsight develops custom software solutions for the aviation industry, aiming for instance airports to manage complex safety related information, air navigation service providers to design flight procedures, or airlines to conduct and document their audits.

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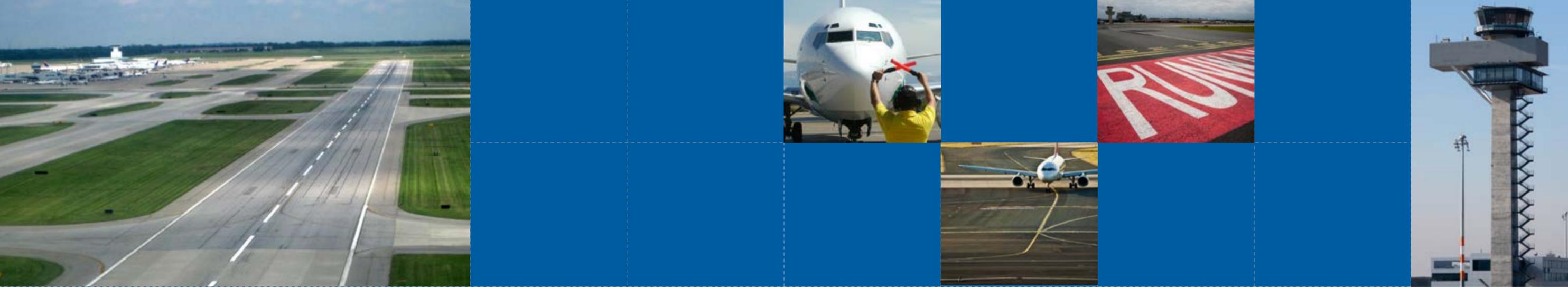
**Managing Directors:** Prof. Dr.-Ing. Holger Schulz  
Dr.-Ing. René Dörries

**Headquarter:** Berlin, Germany

**Experience:** Since 1999

**Employees:** > 25





# Consulting

The core competences of airsight are around aerodrome and air traffic management. The company provides a wide range of specialised services, such as aerodrome design and operations, airport capacity and simulation, flight procedure design and obstacles assessment, aircraft noise, safety regulations and oversight, safety assessment and safety management systems.

## Integrated Consulting Approach

The combination of these core competencies enables airsight to offer an efficient and integrated consulting approach, designed to assist clients to overcome complex aviation related issues without losing the big picture.

## Cross-disciplinary Team

airsight consultants are aeronautical engineers, civil engineers and architects, licensed commercial pilots, aviation lawyers, statistics and economic experts as well as software developers. Such a cross-disciplinary team enables to deliver practical, efficient and innovative solutions to address clients' needs.

## Cutting-edge Knowledge and Solutions

In addition, airsight permanently deals with the latest developments of the relevant national or international aviation regulations (ICAO, EASA, FAA) and actively follows the evolution of future technologies and market trends. This allow airsight to provide valuable insights and to develop long-term sustainable strategies for success.

### Airport Planning

- Master Planning
- Runway Design
- Taxiways and Aprons Design
- Compliance Assessments
- Operations during Construction Works
- Operation of New Larger Aeroplanes
- Pavement Inspections
- Aircraft Stand Management
- Heliports
- Airport Operational Procedures
- Site Evaluation

### Airport Compliance

- UAV-based Pavement Inspections
- Infrastructure Compliance
- Operations Compliance

### Airport Certification

- Aerodrome Manual
- Compliance Verification
- Airside Safety Audits

### Safety Analysis

- Safety Assessment
- Aeronautical Studies
- Third-Party Risk Analysis

### Flight Procedure Design and Obstacle Assessments

- PANS-OPS Flight Procedure Design
- ICAO Obstacle Assessments
- Obstructions Surveys
- GNSS Approaches
- Collision Risk Calculations

### Safety Management

- SMS Development & Implementation
- SMS Audit and Performance Review
- Hazard Identification & Risk Assessment

### Capacity and Simulation

- Fast Time Simulations
- Analytical Capacity Studies
- Full-Flight Simulations

### Aircraft Noise

- Aircraft Noise Calculation
- Active Aircraft Noise Mitigation
- Data Acquisition System

### CNS Site Analysis

- Buildings and Radar Compatibility
- ILS Critical and Sensitive Areas
- Wind Turbines and Radar Compatibility

### Aviation Authorities & Regulations

- ICAO/EASA regulatory support
- Legal Framework Development
- State Safety Programme
- Regulatory Impact Assessments
- Competence Assessment
- Training Concept and Programme

### Project Development

- Project and Interface Management
- Licensing or Planning Approval
- Development and Due Diligence

### Other

- Cost Benefit Analysis
- Economical Surveys
- Feasibility Studies
- Public Procurement Procedures





# Training

airsight offers more than 50 training sessions annually, providing up to date content on a broad variety of aviation topics conducted by renowned aeronautical experts.

Experts from all over the world have attended our courses and expanded their knowledge about national and international aeronautical matters. The positive feedback provided by the participants validates the high quality standards of our trainings.

## Customised In-House Trainings

Additionally, airsight provides individual trainings in English or German (or in other languages with an interpreter), tailored to the customers' needs, at their own premises - anytime, worldwide. The content of the training will be customised based on our broad portfolio, as well as other areas of competences of airsight.

## Training Course Benefits

- High practical relevance through application-oriented knowledge transfer and real-world examples
- Renowned trainers with practical experience provide an insider's perspective
- Individual, effective knowledge transfer by means of flexible focus, small groups, and proven training methods
- Presentation of the latest industry trends and developments, and their impact on the activities of the participants
- Exchange of experience and networking within the aviation industry
- Comprehensive learning material (handbook) as a useful reference

## Training Course Quality

airsight operates an ISO 9001:2008 certified Quality Management System and pursues the objective to provide high quality services that fully meet the clients' needs. This applies especially to airsight's training courses: airsight systematically collects and analyses the participants' feedbacks, in order to continually improve the quality of the delivered training.



**>3500** experts from all over the world (see map) have attended our courses.

**26** of the **28 European Civil Aviation Authorities** rely on airsight's training courses.

**90** percent of the attendees are working on behalf of an Aerodrome Operator, a CAA or an ANSP.

**96** percent of the previous attendees would recommend airsight training courses!

## Training Topics

- Aerodrome Capacity
- Aerodrome Design
- Aerodrome Master Planning
- Aerodrome Obstacle Assessment
- Aerodrome Operations
- Aerodrome Safety during Construction
- Aerodrome Safety Management
- Aerodrome Wildlife Control and Management
- Air Traffic Noise
- Airport Collaborative Decision Making (A-CDM)
- Auditing in Aviation
- Aviation Law
- Aviation Safety
- EASA Basic Training for Aerodrome Inspectors
- EASA Certification Requirements
- EASA CS & GM
- EASA Regulations for Airports and Authorities
- Flight Procedure Design (ICAO PANS-OPS)
- Heliport Planning and Design
- Human Factors in Aviation
- Introduction to Air Traffic Management
- Introduction to Aviation and to the Aerodrome System
- Runway Planning and Design
- Taxiway and Apron Planning and Design





# Software

airsight has a long tradition in the development of aviation software applications, based on state of the art technologies and enabling to achieve a unique level of scalability, customisation, and cost efficiency.

## Custom or Commercial Off-The-Shelf

The company's software development department develops both Commercial Off-The-Shelf (COTS) applications - such as the Airport Safety Management Software "A-SMS Web" -, as well as custom software for both internal and external utilisation. The wide-range of software packages assist air navigation service providers to design flight procedures and optimise noise impacts, or airlines and aerodromes to conduct and document their audits and inspections (against EU-OPS, ICAO or EASA specifications).

## Services Covering the Entire Software Life-Cycle

airsight software related services cover the entire life-cycle of the software: from requirements analysis to the design and implementation, deployment and support. Hereby, airsight makes an extensive use of open-source technologies and agile development methodologies to successfully complete software projects on time and within budget.

## airsight A-SMS Web

A-SMS Web by airsight is a web application which supports airports in setting up and maintaining efficiently a reactive as well as proactive Safety Management System.

A-SMS Web is build upon international regulations (e.g. ICAO Doc 9859 Safety Management Manual, EASA, FAA, Transport Canada) and therefore ensures compliance with most relevant standards.

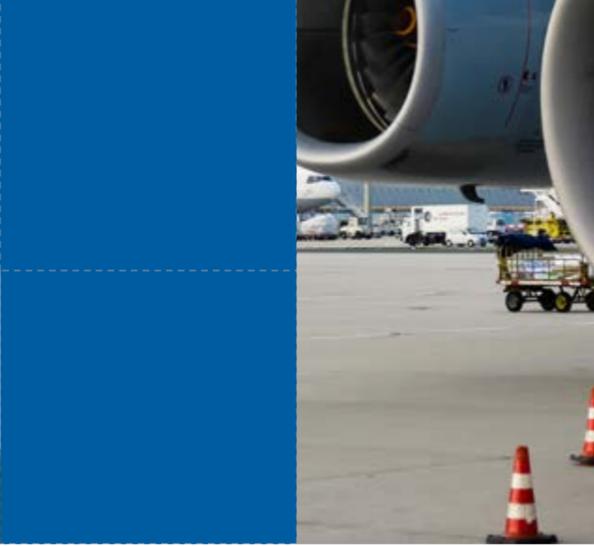
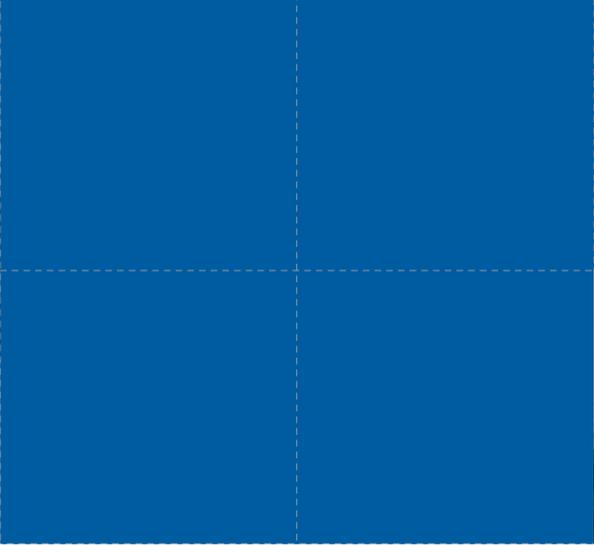
It centralises all safety relevant information (Safety Reports, Hazards, Findings, Corrective Actions...) and facilitates the information flow within the whole airport organisation.

Zurich, Belgrade and Malta Airports as well as Airbus as the operator of the special Airfield Hamburg Finkenwerder are amongst the users operating A-SMS Software.



- Software Modules:**
- Occurrence Reporting
  - Occurrence Investigation
  - Safety Risk Management
  - Hazards Identification
  - Corrective Actions
  - Auditing
  - Document Management





# Clients

airsight has conducted over 400 aviation projects worldwide, commissioned by both private and public clients of all sizes.

## Airports

aiming for infrastructural expansion in very limited environment, for safer and more efficient operations, for a better management of compliance to applicable regulations.

## Civil Aviation Authorities

requiring training or an independent partner to consolidate its oversight activities (rulemaking, certification procedure, inspections and audits, State Safety Programme).

## Aviation Organisations

looking for an independent, neutral, objective consultancy to develop a Regulatory Impact Assessment (RIA), conduct industry surveys or provide strategic advice.

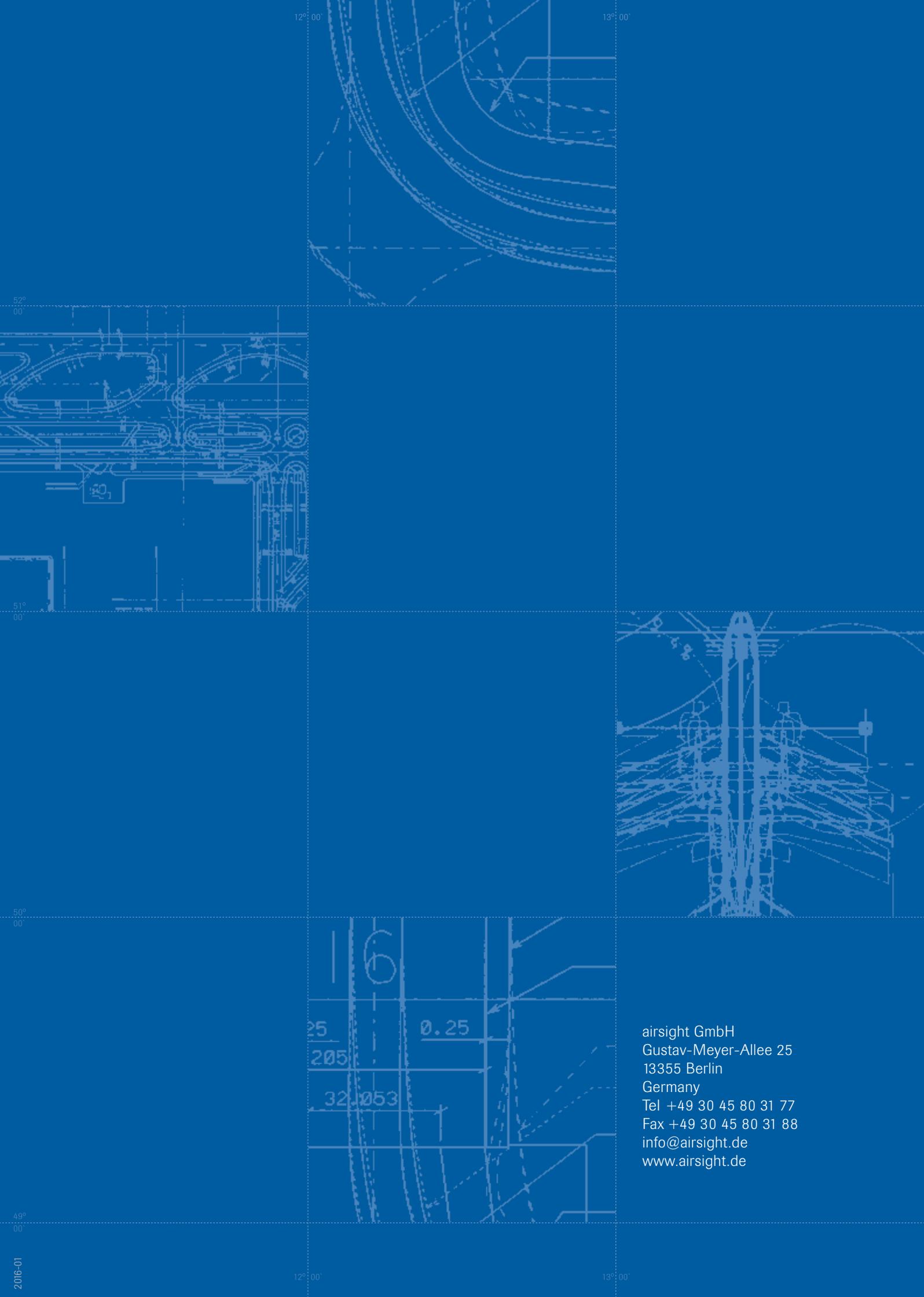
## ANSPs

planning to optimise flight procedures and airspace structure, implement Performance Based Navigation (PBN) concepts, or to conduct feasibility studies and Safety Assessments.

## Civil Engineering Companies

looking for a partner with in-depth aviation expertise.





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